1. Tell me about yourself. (You may be told things that you can’t legally ask.)
2. Do you have any hobbies or special skills? (You may unlock hidden potential.)
3. Ask a question that is tied to their resume/application that you highlighted, such as; I see you went to Blank University, how did you like it? Or, I love shopping/eating at \_\_\_\_ what was your favorite thing about working there?
4. Where do you see yourself in 2-5 years? (They may reveal that they will be moving or plan to finish or follow a college degree into another career path.)
5. So, what do you know about [**YOUR COMPANY NAME**] and what motivated you to apply?
6. Describe your work ideal work environment.
7. Describe your learning style.
8. What is the most frustrating aspect of your current position?
9. What is your greatest strength / greatest weakness?
10. Confirm availability and attendance expectations.
11. Confirm desired wage, benefits, hours, responsibility.
12. We do have one more question, how many basketballs do you think would fit inside this room? (The goal is to see how they process the question. Do they attempt a problem-solving process, ask for clues, or just blurt out a guess? “Deer in the headlights” look, or do they have a sense of humor? If they ask you for the right answer you can tell them you’ve been trying to figure it out for years. This is a fun way to end an interview. )

**Additional Optician/Salesperson Questions Some of these questions could be used in first interview, if appropriate or you could pull some of them forward to the second interview):**

1. What is the most extravagant thing you have ever bought for yourself?
2. Why did you buy it?
3. Describe your best customer service experience.
4. Describe your worst customer service experience.
5. Did they do anything to resolve or repair the experience?
6. What do you think they should have done?
7. Do you wear glasses and/or contact lenses?
8. Where did you buy them?
9. Can you name some fashion designers?
10. Describe your personal fashion style.
11. How much do you think a good pair of glasses should cost the patient?
12. Do you wear sunglasses?
13. What is your favorite sunglass brand?